

Monthly Report

Reporting Period is set to Previous Month



SEM Overview

7.5% →21% 4,736 **4**,22%

SEM KPIs

65,458 Clicks

SEM Impressions, MoM 63,141

Things to Do Clicks: 442

Things to Do Sacramento Clicks: 1,893

Events Sacramento Clicks: 1,787

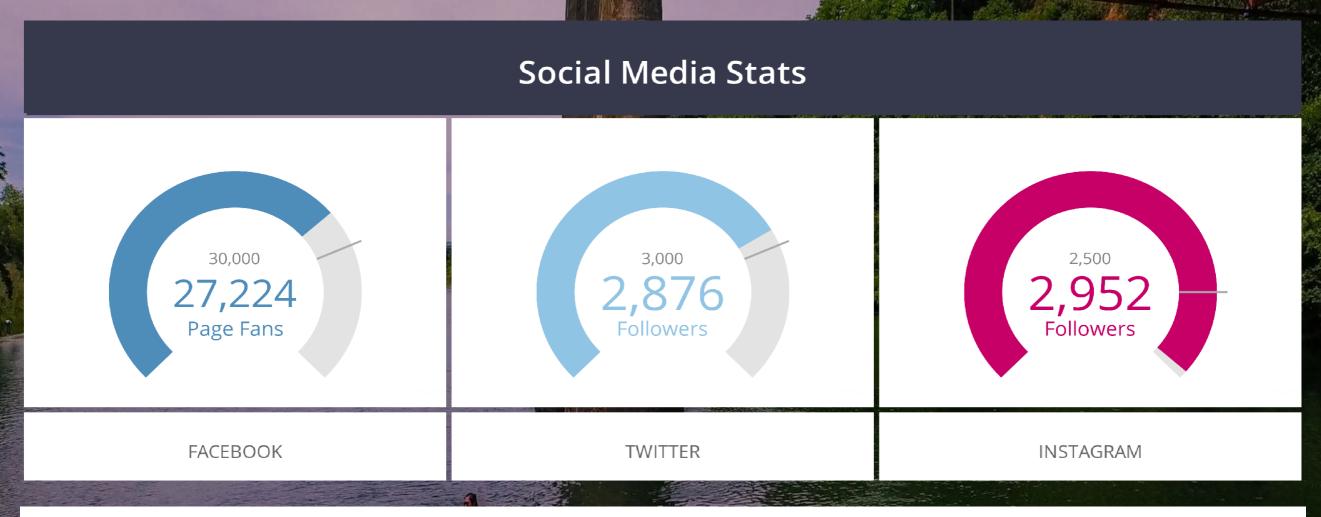
Events Clicks: 353

Food & Drinks Clicks: 450 Plants Clicks: 450 Pl

platform_date Clicks **Impressions** CTR 2023-Feb 4,736 63,141 7.50% 2023-Jan 3,872 62,234 6.22% 2022-Dec 7.14% 2022-Nov 4,975 62,207 2022-Oct 5,321 81,512 6.53% 5,299 2022-Sep 66.956 2022-Aug 5,014 74,654 6.72% 2022-Jul 85,313 4.558 2022-Jun 62,804 4.43% 2022-May 4,574 83,067 2022-Apr 4,754 6.30% 2022-Mar 4,287 53,528 8.01%

In February 2023, the Events and Things to Do ad groups were the top performers with over 1,700 clicks each, outperforming last month. Our Click Through Rate saw a 21% increase month over month, our clicks saw a month over month increase of 22% and our impressions saw a month over month increase of 1%. Additionally, compared to our year over year, our impressions also saw a significant 10k increase.

Note: Change values in the summary cards above are displaying Previous Month YoY.



In February 2023, our social media statistics saw maintained levels. With Facebook and Instagram continuing to see a steady increase in new followers.

Website Traffic

Source: Google Analytics

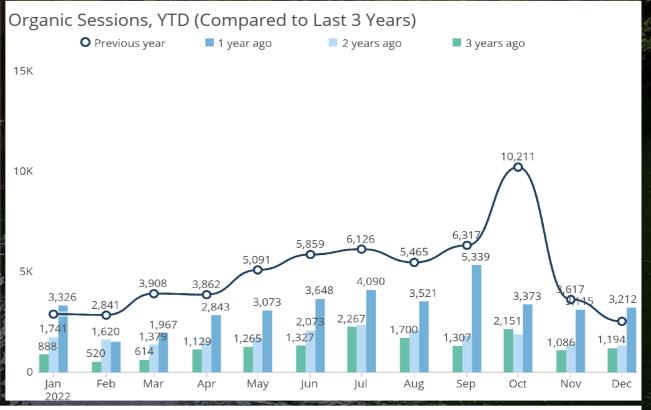
Sessions 23,020 **3**66%

New Users 20,194 **372**%

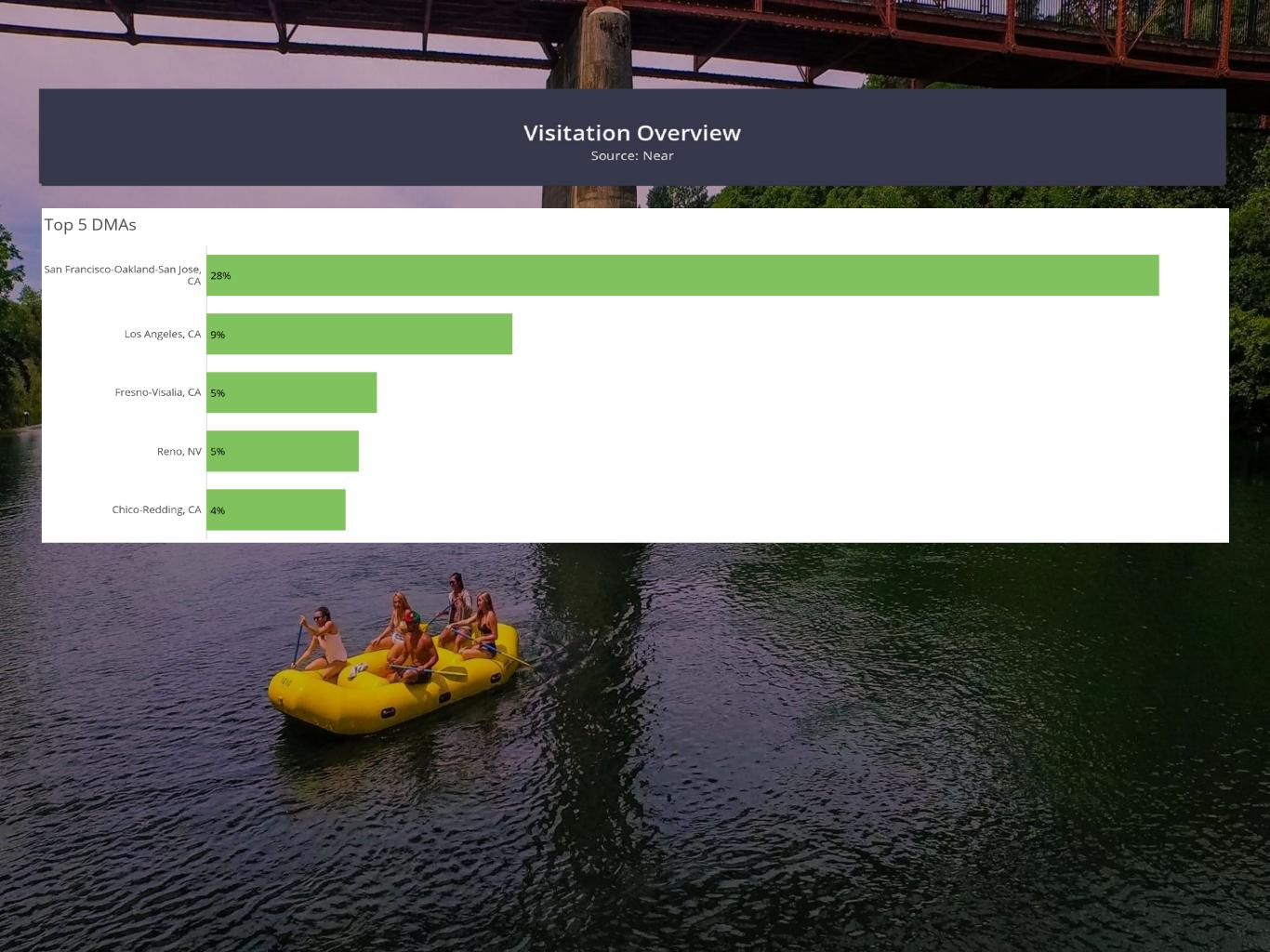
Pageviews 31,414 **→** 50%

KPIs, 1	Гор 1	0 Pa	ges
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Page	Sessions	Pageviews	New Users	Bounce rate
/where-to-stay/	4,665	5,044	4,019	96%
/things-to-do/	2,432	2,880	2,227	79%
/meetings-groups/	2,110		1,996	97%
/events/	1,851	2,255	1,706	80%
/taking-it-in/	986	1,070	919	92%
/	819	1,126	613	61%
/food-drink/breweries-distilleries/barrel-district- passport/	789	855	743	94%
/browse	611	2,751	597	82%
/events/righting-a-wrong-japanese-americans- wwii-saturdays-at-the-macc/	177	233	109	62%
/events/annual-events-holidays/	173	352	147	76%



In February 2023, our website traffic saw a significant increase across the board, with over 23k in sessions, over 20k in new users, and over 31k in page views with each category seeing over a 50% increase. Additionally, our sessions, new users, and page views all saw a 1k-2k increase over January. Our where to stay, things to do, events, meetinggroups, and taking it in pages came in our top 5 with food-drink/breweries-distilleries/barrel-district-passport/, righting a wrong at the MACC, and annual events pages filling the rest of our top ten.



Hotel & Lodging Overview

RevPAR

YoY, *Source: STR*

OCCUPANCY RATE

YoY, Source: STR

ADR

YoY, Source: STR

\$67.04 -4%

62.1% **▼ -4%**

\$107.92 **o**%

